



Next generation tool for Music Hub Management

Proven to be easy, comprehensive and
successful tool for Music Services

March 2022



About us

Eepos is a cloud-based (SaaS) Music Hub administration & management system by a Finnish Ed-Tech company Oksidia.

Founded in 2012, Oksidia is the market leader in Finnish music and arts schools with 123 customers. During 2021, we worked with our innovator sites in the UK, Rotherham & Sheffield, to successfully migrate them from Paritor Ensemble to our Cloud-based Music Hub Management and Administration System, Eepos.

- ✓ Founded in 2012
- ✓ Market leader in Finnish music and arts schools
- ✓ Successfully migrated to Rotherham and Sheffield



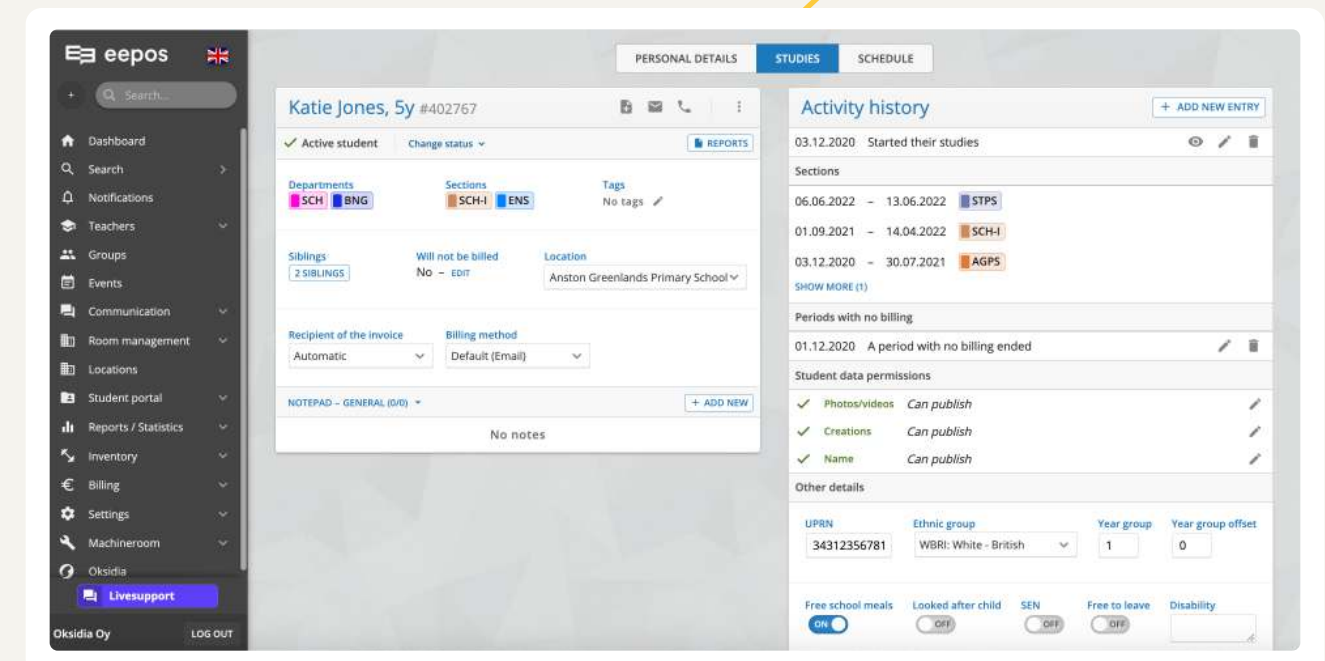
Product description

Our Eepos system covers all aspects of Music Service management and administrative; manage applications for music tuition, schedule music lessons, track annualised hours, manage billing and payments reconciliation, as well as understanding lesson attendance and pupil attainment.

Eepos provides a mobile friendly and easy access to Music Hub management system with fully integrated portals for teachers, students and parents.

With out-of-the-box integrations into all major Local Authority finance and payment systems, plus accountancy systems for Trusts; managing the billing process has never been simpler!

Built-in reports & analytics dashboards give you real time insights into your service, allowing ease of producing the arts council return, but more importantly supporting you in service planning and making music education more accessible to all.



Key benefits



Head of Music hub

Realtime oversight of all aspects of the music service. Improved operational efficiency through integrated portals for pupils/parents/teachers/music administration.



Operations manager

Improved tuition scheduling and optimisation of working capacity. Enabled resource planning based on demand and supply of tutors and instruments.



Finance Manager

Realtime oversight of all aspects of the music service. Integrations to council's finance and payment systems.



Music teachers

Access to up-to-date pupil details and lesson schedules and ability to manage own schedules. Ability to take attendance registers in real time.



Guardians/students

Ease of application, communicating with music service and paying invoices through Eepos App or Parent Portal.

**Please contact us for
more information about
benefits!**

Outcomes

Reduced Administration for Music Hub

Minimum **50% reduction in staffing costs** associated with the administration of the service providing a Return on Investment (ROI) of **614% in year one**.

Improved Cash Flow and reduction in aged/bad debt

Integration and automation of billing/payment processing accelerates cash collection from 30 days to 14 days; **a reduction of 214%**. Greater transparency and sharing of information on payments from guardians between the Admin team and Music Leaders has enabled customers to eradicate aged/bad debt

Improved Service Planning

Eepos enables Music Hubs Services to complete service planning, as part of business-as-usual activity during term time, thus reducing administration effort by **6 weeks at a cost saving of £6,000**.

Extend Reach and accessibility of music

By making the significant reductions in administration, Music Hubs are able to focus their efforts in using the data within Eepos to provide insight into service reach and identify segments of the local authority population to target for growing the service; and making high quality music education for accessible to all.

Onboarding

Migrating all the needed data from the previous system

We copy and migrate all historical and present student, teacher, group and tuition data to Eepos and do the necessary adjustments.

Configuring the system and setting up Eepos with the administration

We set up the system (departments, section, schedules, pricing etc) together with the Music hub administration in order to get the service running properly from day 1.

Training the administrators (Video conference)

We train the administration during onboarding and make sure they are up to speed with running Eepos. We have a suite of 'on demand' video tutorials (2-3 mins bite size videos) that cover all functional areas of the Eepos.

Training teachers (Video conference)

We also train the teachers to use the teacher portal so that the student and lesson data is in safe hands.
The video library is available 24/7 and is updated in line with system updates.

Integrations

Eepos is interoperable by design and seamlessly integrates into third party systems using an API framework.

Using automated integrations into finance systems, payment systems, education management systems and HR systems; we can improve the operational efficiency of all Music Services.

We have a Partner Programme to support other systems with integrating into Eepos.



Standard integrations



Finance and Payment Systems

(i.e. Capita Integra, Capita Pay360, Civica Pay)



Education Management System

(i.e. Capita One and Synergy)



Google Workspace and Active Directory



Video conferencing

(i.e. Google Meets, MS Teams Zoom.us)

Case study – Sheffield Music Hub

Driving operational efficiency, putting the customer first and focussing our time and energy on the important things... outstanding music education for all.



The problem I had was the how....how can I achieve this when the current system requires a small army of admins using a legacy music management system and various spreadsheets to get the service from one term to the next?

I'm pleased to say, I found the solution in Finland.... Or to be exact from a company called Oksidia and their brilliant Music Management and Administration System; **Eepos**.

Here we are, less than 12 months into the transformation programme and thanks to the amazing work of my team, I couldn't be any happier with what the partnership has delivered so far.

We've removed a multitude of spreadsheets and paper-based processes and gone fully digital."

Ian Naylor, Head of Music Hub, Sheffield Council

[Read more about case →](#)



We are thrilled to answer any of your questions!

If it's time to get a System that delivers operational efficiency, insights to extend service reach, evidence positive impact of music and enables pupil and guardian participation, then please contact us.

Visit our website to find out more about the 'Eepos Experience'.

[Visit our website](#)



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